

NEOLITE ZKW

2) The Joint Venture with ZKW



THE JOINT VENTURE WITH ZKW

NEOLITE ZKW

Neolite Industries Pvt Ltd signed a Joint Venture Agreement on 19th of Dec-2007 with ZKW - **ZIZALA Lichtsysteme GmbH, Austria** for 26% Equity Stake in existing business of Neolite- backed by a Technology Transfer Agreement.

SUPPORT FROM ZKW

M/s ZKW will support the Joint Venture Company to undertake the development of complex Front Lighting products including LED's, Fog and other Lamps in terms of:

- Product Designing & Simulations
- Finite Element Analysis
- Tool Design & Manufacturing
- Product Testing & Validation
- Process Control

TRAINING AT ZKW-AUSTRIA

In F.Y. 2008-09 Training will be imparted to more than 100 Engineers at ZKW-Austria on following areas / subjects:

- Optics Designing
- Mechanical Design
- Simulation Engineering
- Process Engineering
- System Engineering
- Electronics Engineering
- Project Management
- Quality



HIGHLIGHTS OF THE JV

- ZKW will give full access to their technology and impart complete training to Neolite engineers.
- The JV company will be capable of designing & developing the most complex Lighting equipments by itself resulting in huge cost advantage.
- The Chief Technical officer of the JVC will be a nominee of ZKW.

HIGHLIGHTS OF THE JV

- ZKW will assist JVC in special assignments in Technical & marketing areas and their Senior Managers will be there to support in India, as and when required.
- Regular training will be given by ZKW at shop floor level in JV Plant.
- There are plans to set up a plant in Western part of India for which the details are being worked out.

Continued ...

HIGHLIGHTS OF THE JV

- Neolite will be coming up with a new JVC Plant with state-of-art facilities in Delhi NCR.

ADVANTAGES OF NEOLITE-ZKW JV

- Complete Lighting Solutions under one roof for any Segment of Vehicle Manufacturer.
- High end advanced Lighting Technology i.e. Xenon, AFS Modules and LED.
- World class technology with Low lead-time and reasonable development cost.
- Thrust on latest technology introduction in all processes.

Continued ...

ADVANTAGES OF NEOLITE-ZKW JV

- Exposure to Global Automotive requirements and Regulations/Standards.
- Highest quality standards- ZKW being supplier to BMW, Porsche, Audi, Daimler etc. for most demanding application in Lightings – Head Lamps.
- Big range of Automotive Lighting Products available off-the-shelf (Free Range).

NEOLITE ZKW

FUTURE OF LIGHTING TECHNOLOGY